



# PRESS RELEASE

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Exton, PA

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## **TW Metals Wins Contract for Defense Logistics Agency**

Exton, PA, April 14, 2015 – TW Metals' Government Business Unit (GBU) has been awarded a "Metals Prime Vendor" contract for the Northeast Region by the Defense Logistics Agency (DLA) Troop Support to provide a range of products including pipe and tube, bar and rods, wire, sheet, plate, extrusions angles, valves and fittings.

The contract is for a five-year base period, and the projected revenue could exceed \$12 million annually (maximum of \$24 million). This award is a renewal for TW Metals.

Pat Able, General Manager, Government Business Unit (GBU) at TW Metals, said, "This is strategically important because as the incumbent, our GBU will have a quick and seamless start-up for our customers. We have staff in place that are familiar with the customers, and the customers are quite comfortable with our process."

The customers include Army, Navy, Air Force, Marine Corps, and Federal Civilian Agencies with in the Northeast Region. The Northeast Region is defined as Pennsylvania, Maine, Ohio, Maryland, Connecticut, Massachusetts, New Hampshire, Vermont, New York, Rhode Island, New Jersey, West Virginia, Delaware, and District of Columbia.

### **About TW Metals**

[TW Metals](#) is a leading specialty metal distributor with over 30 facilities worldwide. The company offers a broad range of products and services, including extrusions, fittings, pipe, tube, rod/bar, sheet and plate in stainless, aluminum, nickel, titanium, alloy and carbon steel. TW Metals was formed in 1998 through the merger of Tubesales (founded in 1946) and Williams and Company (founded in 1907). TW Metals is a member of the O'Neal Industries family of companies.

**About O'Neal Industries**

O'Neal Industries (onealind.com) is the U.S.A.'s largest family-owned group of metals service centers, composed of more than a dozen leading brands. With sales of approximately \$2.66 billion in 2014, [O'Neal Industries](#) is based in Birmingham, AL and has more than 90 specialized facilities throughout North America, South America, Europe, and Asia.