

NEWS FROM O'NEAL INDUSTRIES

Vice President of Business Development and
Director of Corporate Development
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For Immediate Release

Browning and Forrester to Take New Leading Roles

BIRMINGHAM, AL – O'Neal Industries (ONI) has appointed **Norm Browning** as Vice President of Business Development. In this role, Browning will be responsible for developing and growing major accounts that require cross-company coordination, national account coordination and lead generation.

Browning began his career with O'Neal Steel in 1977, in Shelbyville, IN. Throughout his career he has held a number of positions in warehouse operations, sales, regional management and executive leadership before serving as Director of Business Development for O'Neal Steel.

Tate Forrester has been named Director of Corporate Development for ONI. He will be responsible for leveraging market strategies across O'Neal Industries' affiliate companies.

After a career with Morgan Stanley in New York, Forrester joined O'Neal Steel in Houston in 2009 and has been General Manager of CHRG Metals, a specialty division of the company, since 2012. He graduated from Vanderbilt University and received his MBA from the University of Texas.

O'Neal Industries (onealind.com) is the U.S.A.'s largest family-owned group of metals service centers, composed of more than a dozen leading brands. With sales of approximately \$2.3 billion in 2013, O'Neal Industries is based in Birmingham, Alabama, and has more than 90 specialized facilities throughout North America, South America, Europe, and Asia.